



Prepare Your Home For Sale

We all know that selling your home can be a very stressful process and is one of the most critical times when you have to think about confronting the clutter you may have accumulated over the years. To attract the most potential buyers, the home needs to feel spacious, organised, clean and tidy.

We bring our in-depth real estate experience and buyer knowledge to prepare your home for sale which we draw from an array of fields including feng shui, decluttering and furniture placement, to get you sold and moving to your next home sooner.

We can also show you ways to always have your home looking its best, ready for the photographer and tips on presenting the home ready for each open house.

A sense of flow is the key!

Our services can be customised to suit your needs and focus on any area of your home that needs organising.

Packages:

Full or half day packages are available, call Jenny today on **0428 497 160** to discuss getting you ready for sale.



Property furniture hire can be included in your package, which is priced on a fully furnished 3+ bedroom home; including lounge/dining and bedrooms, accessories for the kitchen and bathrooms, artwork, rugs and decorating items. Minimum 4 week hire is required for this service.

lovethewayyoulive.net.au





Open Homes

5 quick tips on how to make the most of your open home.

STREET APPEAL Buyers take one first eager look at the front of your home when they pull up, and one last appraising glance as they drive away. These moments influence the tone of how they perceive and remember this property among all others. This is your time to shine. Clean gutters and facades, well trimmed lawns, colourful potplants and an attractive letterbox clearly labelled with the house number - will all help to make your home stand out from the rest.

SCENTS & SOUNDS It's the oldest tip in the book - and it's really all about just making your buyers feel like welcome guests. Soothing or happy music playing softly in the background and savoury scents hinting at a good meal, great coffee or burning a candle will help your guests feel more relaxed, positive and curious as they explore.

CLUTTER Surfaces and floors free of clutter help your buyer to see the best of your home clearly and imagine their own belongings in the house. Selling your home is a great opportunity for a big clear out - either a garage sale or a decent council pick up is something that can clear the floor of all those items that have hung around for far too long. But for the smaller bits and pieces, clothing and the like - concealment can work just as well for the duration of an open home!

CREATURES & CRITTERS Dogs, cats, miscellaneous furry pets - we love them all. But some buyers are allergic, phobic or just not pet lovers. If pets and their products can be put away during the open home that would be a huge help - we're happy to set them free again before we leave!

LIGHTS & ACTION When buyers first step through the door of a home, it takes a few minutes for their eyes to adjust to indoor lighting. This can make the house seem a lot darker than it actually is. For this reason and to keep the house feeling full of life - we encourage having all lights on during the open home.

